

LITU DIGAL

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Career Objective:

To make a positive impact in my field of activity leading to Organization growth by creative application of my value-based convictions and professional divinity by putting my all efforts in the work assigned to me in an organization where I can grow along with the organization.

Career Summary:

- An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities.
- Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high-performing teams and nurturing fruitful relationships with customers.
- Meeting the new target customers and converting them into customers.
- Meeting dealer on daily basis and helping them in finding customers.
- Making daily sales reports and sending them to the seniors.
- Maintain good relation with client.

Work Experience Details:

- I Have Worked as in **Field Sales Executive** in **Reliance Jio** from **05.12.2020 to 10.06.2021**.
- I Have worked in **HDFC Financial service** in **Sales executive** form **14.12.2021 to 12.12.2022**
- I Have worked in **Reliance Retail Limited** in **Sales executive** form **26.12.2022 to till now**.

Academic Background:

- **+3 Arts, Berhampur University(2017-19)**
KSUB College, Bhanjanagar
- **+ 2 Arts, CHSE, Odisha (2016-17)**
AMCS College, Tikabali
- **High School, BSE, Odisha (2013)**
Mujagada High School, Mujagada

Computer Proficiency:

- Proficient with Microsoft office Packages (Word, Excel, PowerPoint).
- Proficient in working with Internet.
- Basic knowledge in Photoshop.

Personal Abilities and Skills:

- Strong leadership and motivational skills.
- Ability to handle work pressure.
- Excellent in communication in written and verbal both.
- Good in building & maintaining relationships.
- Innovative in assessing the qualities of people.
- Strong counseling & convincing techniques.

Strength:

- Good Communication skill with a Guests and Customer.
- Lots of patience coupled with empty and hard work.
- Deal with variety types of peoples.
- Hardworking and Dedicated.

Personal Profile:

Father Name : Mr. Mitu Digal
Date of Birth : 12th Mar 1998
Languages known : Odia, Hindi & English
Nationality : Indian
Marital Status : Unmarried

Address for Communication:

C/O - Mr. Mitu Digal

At - Durgaprasad

Po - G.Rambha

Dist. - Ganjam, Odisha

Pin - 761132

Declaration:

I do hereby declare that all the above mentioned statements furnished by me are true and correct to my best of my knowledge and belief.

Date:

Place: Durgaprasad

Signature of the Applicant